



CAPTURE • MANAGE • MINE

VIQ SOLUTIONS – INVESTMENT HIGHLIGHTS

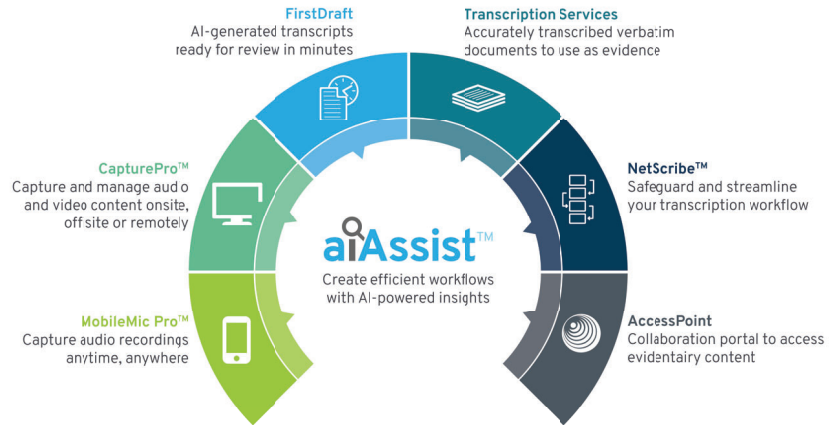
VIQ Solutions, Inc. (TSX and Nasdaq: VQS) is a global provider of secure, AI-driven, digital voice and video capture technology and transcription services for criminal justice, legal, insurance, government, corporate finance and media representing a US\$10.5B TAM.

TRANSFORMING DATA

Driving the transformation of the transcription industry with innovative technology that automates manual processes to create high-quality, automated drafts.

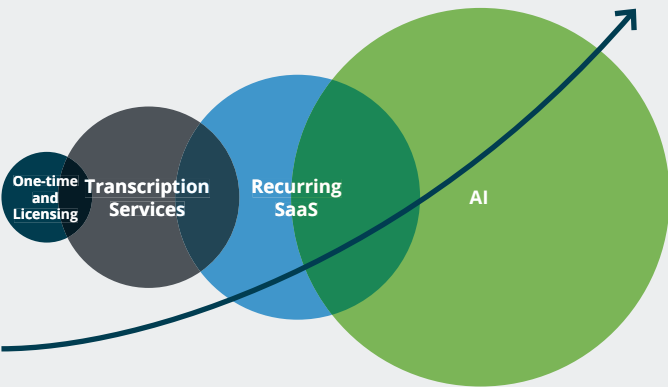
AUTOMATED AND SECURE

Machine-learning assisted by professional editors results in greater volume of data processed with higher accuracy, in less time, with high margins.



OUR EVOLUTION

2015-16 VIQ 1.0 2017-19 VIQ 2.0 2020-22 VIQ 3.0 Increasing ADJ. EDITDA growth



Creating business value through driving significant Adjusted EBITDA growth by shifting existing revenue to higher quality, more predictable model.

OUR GROWTH STRATEGY



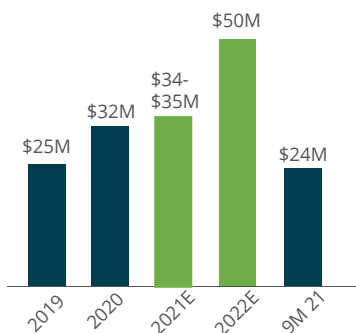
HIGH LEVEL FINANCIALS

CASH BALANCE

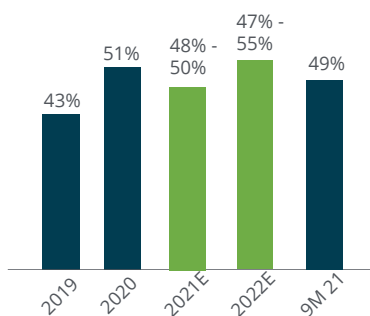
\$26M

AS OF SEPT 30, 2021

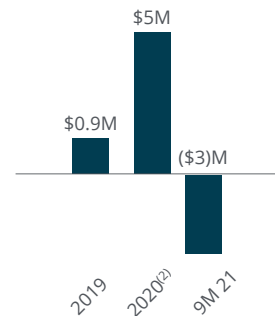
TOTAL REVENUE



GROSS MARGIN



ADJUSTED EBITDA⁽¹⁾



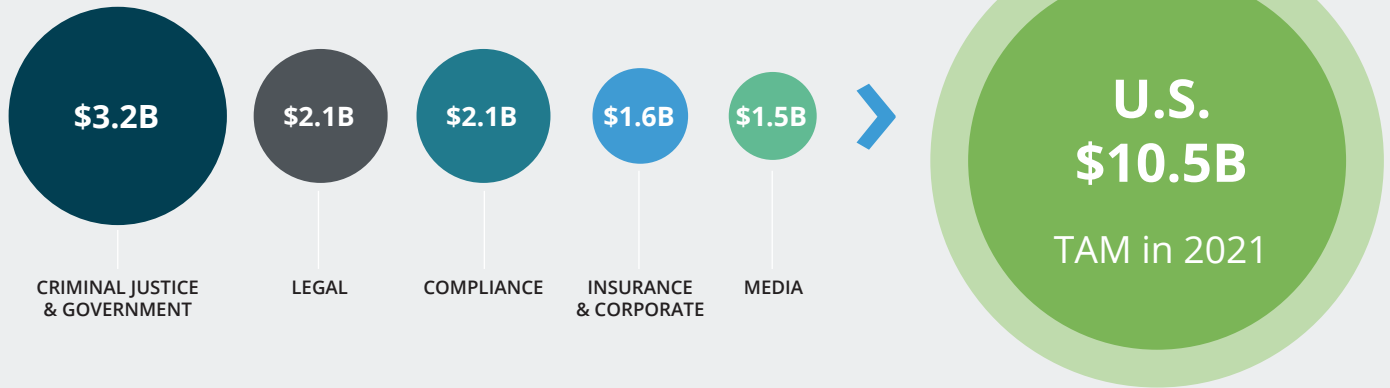
ADJUSTED EBITDA⁽¹⁾ MARGIN GOAL

10% - 20%

FY 2022 GOAL



U.S. TOTAL ADDRESSABLE MARKET



PROCESS



CLIENT BASE

1,800+ customers
15+ countries



DIGITAL CONTENT CAPTURE

400M+ minutes of audio and video/year



MEDIA TRANSFORMATION

30M audio minutes/year



DOCUMENT CREATION

3.8B+ pages/year



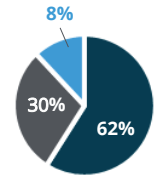
MARKET POTENTIAL

100,000+ clients



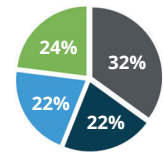
MARKET POTENTIAL

200M+ recordable events



REVENUE BY GEOGRAPHY

■ USA ■ Australia ■ EMEA & Canada



REVENUE BY VERTICAL

■ Criminal Justice
■ Legal
■ Insurance
■ Media, Corporate & Government

GROWTH TO BE DRIVEN BY:



CAPITAL STRUCTURE

As of September 30, 2021

Market Capitalization	TSX: C\$111M (C\$3.72/share) Nasdaq: \$88M U.S.(\$2.96/share)
Shares Outstanding	29,878,618
Fully diluted (Excluding warrants)	31,819,170
Cash	\$26.0M
Debt	\$13.2M (includes interest)
Warrants	2,117,647 ³

Results are reported in US dollars and are prepared in accordance with International Financial Reporting Standards (IFRS).

(1) Adjusted EBITDA is a non-IFRS financial measure. For further information, see the disclosure under "Non-IFRS Financial Measures" in the Company's latest filings. Net loss for 2019 was \$5M, for 2020 was \$11M and for 9M 2021 was \$16M. For a reconciliation of Net loss to Adjusted EBITDA, please see the Company's latest filings available on SEDAR at www.sedar.com and with the SEC at www.sec.gov.

(2) The increase in Adjusted EBITDA is mainly due to the contingent consideration gain amount recorded for the year ended December 31, 2020 and relates to a decrease in the anticipated acquisition earnout payment accruals, primarily as a result of decreases to revenue forecasts for the WordZ acquisition, due to the COVID-19 pandemic.

(3) Exercise price of US\$5.00 and expiring in 2026